



## NATHAN DISTEL

vCIO

To Nathan, being a vCIO means being there for his clients. "Building a good relationship with the businesses I'm advising is so important," says Nathan. "My clients know that they can trust me and that I have their best interests at heart."

With more than 15 years in the managed IT industry, Nathan has done it all - and he brings all of that experience to bear when advises his clients. "A vCIO does so much more than just offer tech advice. We understand how IT and business can work together more effectively. We actually have an impact on the business as a whole, not just the IT side. Knowing that a client's day-to-day output is impacted by my input is very rewarding."

He's even helped build a company's network from the ground up ... literally. "I was working with a business that was moving to a new building. As their vCIO I helped with the architecture design of the building itself so it would work well with the network design. We implemented everything - the networking equipment, PCs, and other tech - from the ground up. Seeing the overall completed project was so satisfying. And that customer rarely needs support or has problems, because we designed everything well from the start."



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### FUN FACT #1

Nathan's 3 kids are all involved in sports. He also coaches football, basketball, and soccer.

### FUN FACT #2

Nathan and his wife did animal rescue with their families as kids and they continue to work with rescue organizations to this day.

### FUN FACT #3

Nathan has his own little zoo at home: 2 Great Danes, 2 cats, a rescue dove, a bearded dragon lizard, and fish.